FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934

Date of report
(Date of earliest event reported): November 8, 2001
OCWEN FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)


N/A
(Former name or former address, if changed since last report)

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Item 5. Other Events

The news release of the Registrant dated November 8, 2001 announcing its third quarter 2001 results is attached hereto and filed herewith as Exhibit 99.1.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits
(a)-(b) Not applicable.
(c) Exhibits

The following exhibits are filed as part of this report:
99.1 Text of a press release by the Registrant dated November 8, 2001.

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

OCWEN FINANCIAL CORPORATION
(Registrant)

By: /s/ MARK S. ZEIDMAN
Mark S. Zeidman
Senior Vice President and Chief Financial Officer

## Exhibit No. Description

99.1 News release of Ocwen Financial Corporation dated November 8, 2001, announcing its 2001 third quarter results and certain other information.

FOR FURTHER INFORMATION CONTACT:
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Vice President \& Chief Accounting Officer
T: (561) 682-7958
E: rleist@ocwen.com

## OCWEN FINANCIAL CORPORATION ANNOUNCES THIRD QUARTER RESULTS

West Palm Beach, FL - (November 8, 2001) Ocwen Financial Corporation (NYSE: OCN) today reported a pre-tax loss in the third quarter of 2001 of $\$(7.9)$ million. This was reduced from a pre-tax loss of $\$(10.9)$ million reported in the second quarter of 2001. The Company also announced that it was recording a non-cash provision of $\$ 65$ million to increase the Company's valuation allowance on its deferred tax asset which resulted in a net loss for its third quarter ended September 30, 2001 of $\$(72.9)$ million or $\$(1.08)$ per share compared to a net loss of $\$(0.7)$ million or $\$(0.01)$ per share for the 2000 third quarter. For the nine months ended September 30, 2001, the Company reported a net loss of $\$(117.9)$ million vs. a net loss of $\$(7.2)$ million for the 2000 nine month period, or $\$(1.75)$ and $\$(0.11)$ per share, respectively.

Chairman and CEO William C. Erbey stated, "While third quarter results were hurt by the additional tax reserve, our net deferred tax asset has been reduced to $\$ 12.9$ million, and we do not anticipate a need for further reserves in the foreseeable future. When the Company returns to profitability the reserve can be reversed into income. Our focus is on improving operating results. We intend to do this by continuing to make progress towards our three goals of growing our servicing businesses, making OTX profitable and selling our non-core assets. A number of developments during the third quarter marked further progress towards these goals:
o For the second consecutive quarter, the combined results of our core fee businesses, Servicing and OTX, were profitable.
o The volume of loans boarded and serviced for others continued to grow, reaching $\$ 21.4$ billion at the end of the third quarter as compared to $\$ 15.4$ billion at the end of the second quarter. The growth in loans serviced reflects the successful completion of the transfer of the New Century servicing portfolio, our largest transfer to date.
o The volume of orders processed on REALTrans(R) in the third quarter grew by $15 \%$ over the second quarter. Transaction volume in the month of October showed dramatic growth of over $67 \%$ as compared to the third quarter monthly average. Further, an additional two of the top thirty mortgage lenders in the country signed up to use REALTrans.
o We also made progress in reducing our operating expenses. Excluding the Servicing business, and adjusted for reserves and certain non-recurring items in both periods, operating expenses decreased by $\$ 13.9$ million, or $15 \%$ in the nine months ended September 30, 2001 as compared to the same period in 2000. Servicing has achieved a $23.4 \%$ unit cost reduction through the first nine months of 2001 compared to the fourth quarter of 2000.

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We reduced our exposure to those non-core assets that remain to be sold by approximately $\$ 118$ million or $15 \%$ from $\$ 792$ million at the end of the second quarter to $\$ 674$ million at the end of the third quarter. Third quarter Commercial asset sales were adversely impacted by the September 11 tragedy as a number of transactions had been scheduled to close at the end of the quarter. However, fourth quarter activity to date has been strong, with sales of approximately $\$ 68.1$ million.

As we have noted in the past, our focus on accelerating the disposition of our remaining non-core assets means that near term earnings pressures may continue. Nevertheless, we believe that our equity of $\$ 386.1$ million and cash and equivalents of $\$ 328.7$ million provide us with the requisite financial strength and liquidity to achieve our objectives."

The Servicing business reported net income for the third quarter of 2001 of $\$ 5.6$ million vs. $\$ 2.0$ million in the 2000 third quarter, an increase of $176 \%$. On a year to date basis, Servicing reported net income of $\$ 16.2$ million compared to $\$ 8.5$ million in 2000, an increase of $91 \%$. The unpaid principal balance of loans serviced for others grew to $\$ 21.4$ billion as of September 30, 2001 compared to $\$ 10.5$ billion as of December 31, 2000.

Net losses at OTX were $\$(4.8)$ million in the 2001 third quarter compared to $\$(5.8)$ million in the same period of 2000. For the nine months ended September 30, 2001, net losses amounted to $\$(18.2)$ million vs. $\$(15.5)$ million in 2000. The improvement in the third quarter of 2001 is primarily due to cost reduction initiatives undertaken earlier in 2001. The nine month increase in losses

Third Quarter Results
November 8, 2001
pre-tax costs in 2001 associated with one time events, including a payment related to the acquisition of an OTX subsidiary in 1998.

The Residential Discount Loan business recorded net income of $\$ 2.1$ million in the 2001 third quarter, primarily as a result of the sale of $\$ 63.6$ million of discount loans, resulting in a net gain of $\$ 3.1$ million after considering reductions in the loan loss allowance. The amount of loans and REO remaining on the books at September 30, 2001 totaled $\$ 68.4$ million, down $\$ 81.1$ million or $54 \%$ from June 30, 2001. Reserves on the remaining balances remain at the highest level ever recorded.

Losses for the third quarter of 2001 in the Commercial loan business amounted to $\$(5.0)$ million, largely due to additional loss reserves of $\$ 4.3$ million provided during the third quarter. These provisions reflect changes in projected sales proceeds upon disposition of the remaining assets, as well as changes in the credit quality of the underlying assets. Total commercial loans, investments in real estate and REO totaled $\$ 388.3$ million at September 30, 2001, reduced by $\$ 18.6$ million or $5 \%$ from June 30, 2001. As noted above, third quarter sales that were planned for the end of the quarter were adversely impacted by the tragedy of September 11. However, fourth quarter sales-to-date have been strong at approximately $\$ 68.1$ million.

The Unsecured Collections business posted a loss of \$(0.8) million in the third quarter of 2001, vs. \$(2.2) million in the 2000 third quarter. For the nine-month period in 2001, net losses were \$(3.5) million as compared to \$(6.6) million for the same period of 2000. This business, which is accounted for on a cost recovery basis, has recorded diminishing losses in 2001 because the remaining assets have been largely either collected or reserved. At September 30, 2001, the remaining net book value of unsecured collection receivables totaled only $\$ 0.8$ million.

The Affordable Housing business posted a net loss of \$(3.4) million in the 2001 third quarter compared to a loss of $\$(2.4)$ million in the 2000 third quarter. Affordable Housing results include additional non-cash reserves of approximately $\$ 3.7$ million during the third quarter reflecting revisions in completion cost estimates as well as modification to projected sales results. Of the remaining properties of $\$ 108$ million in this business, $\$ 64.8$ million are subject to sales contracts that have not yet satisfied all of the accounting criteria for sales treatment.

Ongoing efforts to dispose of the remaining assets in the inactive Subprime Lending business resulted in net income of $\$ 1.8$ million for the 2001 third quarter, primarily due to a pre-tax gain of $\$ 1.4$ million associated with a third quarter sale of subprime residual trading securities. The Company's total portfolio of non-investment grade securities, which consists largely of subprime residuals, was reduced from $\$ 88.0$ million at the end of the second quarter to $\$ 81.7$ million at the end of the third quarter.

Third quarter 2001 results did not include an extraordinary gain on debt repurchases, while gains of $\$ 2.6$ million were recorded in the 2000 third quarter. Even though no such transactions were recorded during the third quarter of 2001, due to pricing levels, the Company continues to evaluate additional debt repurchases.

Income tax expense for the third quarter of 2001 included a non-cash provision to increase the Company's valuation allowance on its deferred tax asset by $\$ 65$ million. For the nine months ended September 30, 2001, the company recorded $\$ 83$ million of such provisions. No such provisions were recorded in the third quarter or nine-month period of 2000.

Ocwen Financial Corporation is a financial services company headquartered in West Palm Beach, Florida. The Company's primary business is the servicing and special servicing of nonconforming, subperforming and nonperforming residential and commercial mortgage loans. Ocwen also specializes in the development of related loan servicing technology and software for the mortgage and real estate industries. Additional information about Ocwen Financial Corporation is available at www.ocwen.com.

Certain statements contained herein may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by reference to a future period(s) or by the use of forward-looking terminology such as "continue," "will," "believe," "estimate," "largely," "further," "near term," "achieve," "project," "future," "realize," future or conditional verb tenses, similar terms, variations on such terms or negatives of such terms. Actual results could differ materially from those indicated in such statements due to risks, uncertainties and changes with respect to a variety of factors, including changes in market conditions as they exist on the date hereof, applicable economic environments, government fiscal and monetary policies, prevailing interest or currency exchange rates, effectiveness of interest rate, currency and other hedging strategies, laws and regulations affecting financial institutions and real estate operations (including regulatory fees, capital requirements, income and property taxation and environmental compliance), uncertainty of foreign laws, competitive products, pricing and conditions, credit, prepayment, basis, default, subordination and asset/liability risks, loan servicing effectiveness, the ability to identify acquisitions and investment opportunities meeting OCN's investment strategy, satisfaction or fulfillment of agreed upon terms and conditions of closing or performance, timing of transaction closings, software

Ocwen Financial Corporation
Third Quarter Results
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integration, development and licensing effectiveness, change or damage to the Company's computer equipment and the information stored in its data centers, availability of adequate and timely sources of liquidity, dependence on existing sources of funding, ability to repay or refinance indebtedness (at maturity or upon acceleration), availability of servicing rights for purchase, size of, nature of and yields available with respect to the secondary market for mortgage loans, financial, securities and securitization markets in general, allowances for loan losses, geographic concentrations of assets, changes in real estate conditions (including valuation, revenues and competing properties), adequacy of insurance coverage in the event of a loss, the market prices of the common stock of OCN, other factors generally understood to affect the real estate acquisition, mortgage, servicing and leasing markets, securities investments and the software and technologies industries, and other risks detailed from time to time in OCN's reports and filings with the Securities and Exchange Commission, including its periodic reports on Forms $8-\mathrm{K}, 10-\mathrm{Q}$ and $10-\mathrm{K}$, including Exhibit 99.1 attached to OCN's Form 10-K for the year ended December 31, 2000.

Interest Income and Expense

|  | Three Months |  |  |  | Nine Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the periods ended September 30, | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| (Dollars in thousands) Interest income: |  |  |  |  |  |  |  |  |
| Federal funds sold and repurchase agreements | \$ | 1,942 | \$ | 2,544 | \$ | 6,040 | \$ | 5,118 |
| Trading securities |  | 4,601 |  | -- |  | 14,474 |  | -- |
| Securities available for sale |  | -- |  | 12,831 |  | -- |  | 42,508 |
| Loans available for sale |  | 76 |  | 450 |  | 440 |  | 2,174 |
| Investment securities and other |  | 41 |  | 352 |  | 638 |  | 1,181 |
| Loan portfolio |  | 1,577 |  | 4,651 |  | 5,079 |  | 13,956 |
| Match funded loans and securities |  | 2,655 |  | 2,611 |  | 7,875 |  | 8,874 |
| Discount loan portfolio |  | 7,702 |  | 21,848 |  | 34, 083 |  | 70,021 |
|  |  | 18,594 |  | 45,287 |  | 68,629 |  | 143,832 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 13,789 |  | 25,852 |  | 48,168 |  | 75,330 |
| Securities sold under agreements to repurchase |  | 244 |  | 2,761 |  | 244 |  | 10,685 |
| Bonds - match funded agreements |  | 1,391 |  | 2,948 |  | 6,099 |  | 9,095 |
| Obligations outstanding under lines of credit |  | 1,871 |  | 4,371 |  | 4,327 |  | 11,783 |
| Notes, debentures and other interest bearing obligations |  | 5,012 |  | 8,501 |  | 15, 077 |  | 26,598 |
|  |  | 22,307 |  | 44,433 |  | 73,915 |  | 133,491 |
| Net interest income (expense) before provision for loan losses. | \$ | $(3,713)$ | \$ | 854 | \$ | $(5,286)$ | \$ | 10,341 |

Net (Loss) Income by Business Segment

|  | Three Months |  |  |  | Nine Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the periods ended September 30, | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |
| Residential discount loans | \$ | 2,112 | \$ | 4,149 | \$ | $(1,794)$ | \$ | 11,605 |
| Commercial loans |  | $(5,022)$ |  | $(4,010)$ |  | $(12,349)$ |  | $(2,570)$ |
| Residential loan servicing |  | 5,612 |  | 2,031 |  | 16,165 |  | 8,463 |
| Affordable Housing |  | $(3,445)$ |  | $(2,357)$ |  | $(11,679)$ |  | $(1,136)$ |
| OTX |  | $(4,813)$ |  | $(5,756)$ |  | $(18,180)$ |  | $(15,502)$ |
| Commercial Real Estate |  | 510 |  | 9,489 |  | 909 |  | 12,187 |
| Subprime lending |  | 1,789 |  | $(4,832)$ |  | 5,229 |  | $(12,740)$ |
| Unsecured collections |  | (799) |  | $(2,235)$ |  | $(3,490)$ |  | $(6,599)$ |
| Ocwen Realty Advisors |  | 51 |  | (292) |  | 266 |  | (2) |
| Corporate items and other |  | $(68,927)$ |  | 3,133 |  | $(92,966)$ |  | (883) |
|  | \$ | $(72,932)$ | \$ | (680) | \$ | $(117,889)$ | \$ | $(7,177)$ |

## Non-Core Assets

The following table presents a summary of the Company's non-core assets that remain to be sold. This table excludes assets subject to completed sale transactions that have not met accounting criteria for sales treatment.

As of

|  | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30, \\ 2001 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2001 \end{gathered}$ |  |
| (Dollars in thousands) |  |  |  |  |
| Total loans | \$ | 294,171 | \$ | 388,497 |
| Total investments in real estate |  | 132,967 |  | 135,826 |
| REO, net |  | 121,865 |  | 129, 042 |
| Residual and subordinate trading securities |  | 81,698 |  | 88,050 |
| Affordable Housing properties |  | 43,299 |  | 50,611 |
| Total non-core assets to be sold | \$ | 674,000 | \$ | 792,026 |

(Dollars in thousands)
Total loans
Total investments in real estate
REO, net
Residual and subordinate trading securities
Affordable Housing properties
Total non-core assets to be sold $\qquad$

Nine Months
2000

# OCWEN FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in thousands, except share data) 

For the periods ended September 30,

Net interest income:
Income
Expense
Net interest income (expense) before provision for loan losses
Provision for loan losses
Net interest income (expense) after provision for loan losses..

Non-interest income:



Distributions on Company-obligated, mandatorily redeemable securities of subsidiary trust holding solely junior subordinated debentures of the Company
Equity in income (losses) of investments in unconsolidated entities

Loss before income taxes and extraordinary gain
Income tax (expense) benefit
Loss before extraordinary gain
Extraordinary gain on repurchase of debt, net of taxes
Net loss
Earnings (loss) per share:
Basic: Loss before extraordinary gain Extraordinary gain

Net loss
Diluted:
Loss before extraordinary gain
Extraordinary gain
Net loss
Weighted average common shares outstanding:
Basic
Diluted


| \$ | (1.08)\$ | (0.05)\$ | (1.79)\$ | (0.24) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 0.04 | 0.04 | 0.13 |
| \$ | (1.08)\$ | (0.01)\$ | (1.75)\$ | (0.11) |
| \$ | (1.08)\$ | (0.05)\$ | (1.79)\$ | (0.24) |
|  | -- | 0.04 | 0.04 | 0.13 |
| \$ | (1.08)\$ | (0.01)\$ | (1.75)\$ | (0.11) |

============ ============ ============ ==============

| $67,269,343$ | $67,152,363$ | $67,206,688$ | $67,519,428$ |
| ---: | ---: | ---: | ---: |
| $===========$ | $============================$ |  |  |
| $67,269,343$ | $67,152,363$ | $67,206,688$ | $67,519,428$ |
| $===============================================$ |  |  |  |

## Assets:

Cash and amounts due from depository institutions
Interest earning deposits
Federal funds sold and repurchase agreements
Trading securities, at fair value:
Collateralized mortgage obligations (AAA-rated)
Subordinates, residuals and other securities
Loans available for sale, at lower of cost or market
Real estate held for sale
Low-income housing tax credit interests held for sale
Investment in real estate
Investments in low-income housing tax credit interests
Investment securities, at cost
Loan portfolio, net
Discount loan portfolio, net
Match funded loans and securities, net
Investments in unconsolidated entities
Real estate owned, net
Premises and equipment, net
Income taxes receivable
Deferred tax asset, net
Advances on loans and loans serviced for others
Mortgage servicing rights
Other assets

Liabilities and Stockholders' Equity
Liabilities:
Deposits

Securities sold under agreements to repurchase
Bonds - match funded agreements
Obligations outstanding under lines of credit
Notes, debentures and other interest bearing obligations
Accrued interest payable
Excess of net assets acquired over purchase price
Accrued expenses, payables and other liabilities
Total liabilities

Company obligated, mandatorily redeemable securities of subsidiary trust holding solely junior subordinated debentures of the Company.

Stockholders' equity:
Preferred stock, $\$ .01$ par value; 20,000,000 shares authorized; 0 shares issued and outstanding.
Common stock, $\$ .01$ par value; 200,000,000 shares authorized; 67,283,460 and $67,152,363$ shares issued and outstanding at September 30, 2001, and December 31, 2000, respectively
Additional paid-in capital
Retained earnings
Accumulated other comprehensive (loss) income, net of taxes:
Net unrealized foreign currency translation (loss) gain
Total stockholders' equity

|  | $\begin{gathered} \text { ptember } 30, ~ \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2000 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 23,172 | \$ | 18,749 |
|  | 18,564 |  | 134,987 |
|  | 287,000 |  |  |
|  | 143,318 |  | 277,595 |
|  | 81,698 |  | 112,647 |
|  | 1,339 |  | 10,610 |
|  | 33,588 |  | 22,670 |
|  | 27,618 |  | 87,083 |
|  | 99,379 |  | 122,761 |
|  | 80,496 |  | 55,729 |
|  | 4,659 |  | 13, 257 |
|  | 73,650 |  | 93,414 |
|  | 219,182 |  | 536, 028 |
|  | 82,315 |  | 116,987 |
|  | 773 |  | 430 |
|  | 121,865 |  | 146,419 |
|  | 44,472 |  | 43,152 |
|  | 28,551 |  | 30, 261 |
|  | 12,919 |  | 95,991 |
|  | 303,089 |  | 227, 055 |
|  | 90,368 |  | 51,426 |
|  | 62,393 |  | 52,169 |
| \$ | 1,840,408 | \$ | 249,420 |


| \$ | 806,539 | \$ | 1,202,044 |
| :---: | :---: | :---: | :---: |
|  | 92,344 |  | 56,316 |
|  | 66,434 |  |  |
|  | 73,660 |  | 107,050 |
|  | 110,573 |  | 32,933 |
|  | 169,130 |  | 173,330 |
|  | 20,178 |  | 22,096 |
|  | 22,916 |  | 36,665 |
|  | 31,391 |  | 36,030 |
|  | 1,393,165 |  | 1,666,464 |

\$ 1, 840, 408
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18,749
134,987

277,595
112,647
10,610
22,670
87, 083
122,761
13, 257
93, 414
116,987
430
43, 152
30, 261
95, 991
227,055
52,169
+2,249,420

79,530

672
223, 163
279,194
397
503,426
\$ 2,249,420

