SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 1, 1997

OCWEN FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

| Florida | $0-21341$ | $65-0039856$ |
| :---: | :--- | :--- |
| (State or other | (Commission | (I.R.S. Employer |
| jurisdiction | File Number) | Identification No.) |
| of incorporation) |  |  |

The Forum, Suite 1000
1675 Palm Beach Lakes Boulevard, West Palm Beach, Florida 33401 (Address of principal executive office)
(561) 681-8000
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

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## Item 5. Other Events

The news release of Ocwen Financial Corporation dated May 1, 1997, regarding its financial results for the quarter ended March 31, 1997, including unaudited consolidated financial statements for the period ended March 31, 1997 are attached and filed herewith as Exhibit 99.

Item 7. Financial Statements and Exhibits
(c) Exhibits

The following exhibit is filed as part of this report:
(99) News release of Ocwen Financial Corporation dated May 1, 1997.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

OCWEN FINANCIAL CORPORATION
(Registrant)
By: /s/ Christine A. Reich
Christine A. Reich
Managing Director and Chief Financial Officer

## INDEX TO EXHIBIT

## Exhibit No.

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Description

News release of Ocwen Financial Corporation dated
May 1, 1997 regarding its financial results for the quarter ended March 31, 1997.

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Ocwen Financial Corporation
1675 Palm Beach Lakes Blvd.
West Palm Beach, FL 33401
NASDAQ: symbol: OCWN

News release: IMMEDIATE
Ocwen Financial Corporation reports first quarter results
Ocwen Financial Corporation ("Ocwen" or the "Company") reported net income of \$17.0 million in the first quarter of 1997, $463 \%$ higher than in the first quarter of 1996. Earnings per share for the quarter were $\$ 0.63$ versus $\$ 0.11 \mathrm{a}$ year ago. The Company's annualized return on average assets and annualized return on average common equity were $2.61 \%$ and $32.05 \%$, respectively, in the first quarter of 1997 compared with $0.62 \%$ and $8.57 \%$, respectively, in the first quarter 1996.

First quarter results at a glance

|  | First quarter |  |
| :---: | :---: | :---: |
| In thousands of dollars, except per share data | 1997 | 1996 |
| Revenues | \$ 53,086 | \$ 23,116 |
| Provision for loan losses | $(9,742)$ | $(9,407)$ |
| Operating expenses | $(22,697)$ | $(11,683)$ |
| Income taxes | $(3,606)$ | 1,003 |
| Net income | \$ 17,041 | \$ 3,029 |
| Net income per share | \$ 0.63 | \$ 0.11 |

Revenues rose $\$ 30.0$ million or $130 \%$ in the first quarter of 1997 from a year ago.

Non-interest income increased $\$ 18.1$ million or $549 \%$ to $\$ 21.4$ million in the first quarter of 1997. This increase is due primarily to the $\$ 16.8$ million of gains on sales of interest earning assets in the first quarter of 1997 which is primarily comprised of a $\$ 9.5$ million net gain earned in connection with the securitization of single-family residential mortgage loans acquired from the Department of Housing and Urban Development ("HUD") in 1995 and 1996, $\$ 3.5$ million of gains on sales of large commercial discount loans and $\$ 2.7$ million of gains on sales of single-family loans to non-conforming borrowers. Also contributing to the increase in non-interest income is a $\$ 5.9$ million increase in servicing fees and other charges which reflects a significant increase in loans serviced for others.
o Equity in earnings of the Company's $50 \%$ investment in a joint venture, which began operations in the second quarter of 1996, amounted to \$14.4 million in the first quarter of 1997 and includes a $\$ 9.2$ million gain related to the securitization of single-family residential mortgage loans acquired from HUD in 1996.
o Net interest income declined $\$ 2.5$ million or $12 \%$ in the first quarter of 1997 as compared with a year earlier.
Contact: Christine A. Reich, CFO (561) 681-8569

Operating expenses rose $\$ 11.0$ million or $94 \%$ in the first quarter of 1997 as compared to a year ago.
o Compensation and employee benefits increased $\$ 8.7$ million primarily due to an increase in the average number of full time equivalent employees for the quarter from 323 to 629 and a $\$ 3.6$ million increase in the accrual for employee profit sharing.
o Occupancy and equipment expense increased $\$ 784,000$ or $38 \%$.
o Other operating expenses increased \$845,000 or $28 \%$.
The Company's efficiency ratio improved to $42.76 \%$ for the first quarter of 1997 as compared to $50.54 \%$ for the first quarter of 1996.

Ocwen Federal Bank FSB (the "Bank"), the Company's primary subsidiary, reported net income for the first quarter of 1997 of $\$ 18.6$ million as compared to $\$ 3.5$ million for the same period in 1996. At March 31, 1997 the Bank's core capital and total risk-based capital ratios were $9.48 \%$ and 13.22\%, respectively.

## Recent developments:

On February 2, 1997, the Company was notified by HUD that it and a co-investor were the successful bidder to purchase 13,781 single-family residential loans with an aggregate unpaid principal balance of $\$ 855.7$ million and purchase price of $\$ 757.4$ million. Approximately one-half of the loans have been allocated to each of the Company and its co-investor, each of which hold their respective loans directly. The Company acts as servicer for all of the loans and, in this capacity, receives fees from its co-investor.

On February 18, 1997 the Company filed a form S-11 registration statement with the Securities and Exchange Commission to offer to the public the common stock of Ocwen Asset Investment Corp. ("OAIC"), a newly organized Virginia corporation, which will elect to be taxed as a real estate investment trust under the Internal Revenue Code of 1986. The Company will manage the day-to-day operations of OAIC. OAIC's investments will include several categories of real estate and real estate related assets including subordinated interests in mortgage-backed securities, and distressed commercial and multi-family real property. The Company will own approximately $13 \%$ of the common stock of OAIC after completion of the proposed initial public offering.

On March 27, 1997, the Company, BCBF, LLC (the "LLC"), a limited liability company (in which the Company has a $50 \%$ interest) and an unaffiliated entity, completed the securitization of 2,916 single-family residential mortgage loans with an unpaid principal balance of $\$ 140.7$ million and past due interest of $\$ 37.1$ million. The loans securitized were all acquired from HUD in 1995 and 1996. The Company recorded total gains of $\$ 18.7$ million on the sale of the senior classes of securities in connection with this transaction, of which $\$ 9.2$ million represents Ocwen's pro rata share of the gain recorded by the LLC and is included in equity in earnings of investment in joint venture. The Company continues to service the loans for a fee and has retained an interest in the related subordinate class security.

Based upon recent discussions with the Office of Thrift Supervision ("OTS"), the Bank has determined to maintain a core capital ratio of at least $9 \%$ and a total risk-based capital ratio of no less than 13\%. The Bank also determined to transfer its single-family residential lending activities to non-conforming borrowers to a non-bank subsidiary of Ocwen. The Bank believes at this time that it will continue to be a "well-capitalized institution" under OTS regulations.

The remainder of this release contains information on specific areas of results, a financial summary, and the consolidated financial statements.

## REVENUES

## Net Interest Income

Interest income of $\$ 54.5$ million for the first quarter of 1997 increased by $\$ 6.6$ million or $14 \%$ over that of the first quarter of 1996 as a result of a $\$ 544.8$ million or $34 \%$ increase in the average balance of interest-earning assets offset in part by a 176 basis point decline in the average yield earned. The average yield on interest-earning assets was 10.06\% in the first quarter of 1997 as compared to $11.82 \%$ in the first quarter of 1996. The decline in the yield was primarily attributable to a $138 \%$ increase in the average balance of single-family discount loans held as compared to the prior year coupled with the Company's decision to cease accretion of discount on such loans effective January 1, 1997. As a result of the Company's decision to cease accretion of discount, the Company will recognize income on its nonperforming single-family loans at the time of resolution or loan sale rather than over the anticipated holding period.

Interest expense of $\$ 37.2$ million for the first quarter of 1997 increased by $\$ 9.0$ million or $32 \%$ over the comparable period in the prior year as a result of a $\$ 532.3$ million or $31 \%$ increase in the average balance of interest-bearing liabilities and a 6 basis point increase in the average rate paid

As a result of the above, net interest income before provision for loan losses of $\$ 17.4$ million for the first quarter of 1997 declined by $\$ 2.5$ million or $12 \%$ from the first quarter of 1996 and the net interest margin for the first quarter of 1997 declined to $3.20 \%$ from $4.89 \%$ for the first quarter of 1996.

## Equity in Earnings of Investment in Joint Ventures

During the first quarter of 1997 the Company recorded $\$ 14.4$ million of income related to its 50\% investment in the joint venture established in April 1996. The Company's pro rata share of the income from the joint venture consisted primarily of $\$ 1.7$ million of net interest income and $\$ 9.2$ million of net gains related to the securitization of single-family residential mortgage loans purchased from HUD in 1996, as noted above. Additionally, during the first quarter of 1997 Ocwen recaptured $\$ 2.5$ million of valuation allowances established in 1996 on its equity investment in the joint venture as a result of the resolution and securitization of loans during the first quarter. The Company continues to act as the servicer for the loans securitized as well as the remaining loans in the joint venture.

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Non-interest Income
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Non-interest income of $\$ 21.4$ million for the first quarter of 1997 increased by $\$ 18.1$ million from that of the first quarter of 1996 primarily due to a $\$ 11.8$ million increase in gains on sales of interest earning assets and a $\$ 5.9$ million increase in servicing fees and other charges. Gains on sales of interest earning assets for the first quarter of 1997 includes a gain of $\$ 9.5$ million recognized during the first quarter of 1997 on the sale of senior classes of securities resulting from the securitization of single-family residential mortgage loans acquired from HUD in 1995 and 1996 as described above. The increase in servicing fees and other charges is primarily due to an increase in loan servicing and related fees as a result of an increase in loans serviced for others. The average unpaid principal balance of loans serviced for others amounted to $\$ 2.04$ billion during the first quarter of 1997 as compared to $\$ 338.9$ million during the first quarter of 1996. Included in servicing fees and other charges for the first quarter of 1997 is $\$ 1.1$ million of fees earned in connection with the set up of loans transferred to the Company for servicing during the quarter.

The Company's provision for loan losses amounted to $\$ 9.7$ million for the first quarter of 1997 as compared to $\$ 9.4$ million for the first quarter of 1996. The amount provided during the first quarter of 1997 includes $\$ 2.0$ million established on single-family residential loans acquired from HUD in 1995 and 1996 which were not included in the March 1997 securitization described above. At March 31, 1997 Ocwen had allowances for losses of \$16.8 million and $\$ 4.8$ million on its discount loan and loan portfolios, respectively, which amounted to $1.3 \%$ and $1.1 \%$ of the respective balances. The Company maintained reserves of $1.1 \%$ and $0.9 \%$ on its discount loans and loan portfolios, respectively, at December 31, 1996.

## OPERATING EXPENSES

Non-interest expense of $\$ 22.7$ million for the first quarter of 1997 increased by $\$ 11.0$ million or $94 \%$ as compared to the same period for 1996.
Compensation and employee benefits accounted for $\$ 8.7$ million of this increase, as the average number of employees increased to 629 from 323 and the accrual for employee profit sharing expense increased by $\$ 3.6$ million over that of the first quarter of 1996. Occupancy and equipment expense increased $\$ 784,000$ primarily due to an increase in data processing costs and office equipment expenses. Net operating losses on investments in real estate and certain low-income housing tax credit interests, which includes hotel operations, increased $\$ 632,000$ primarily as a result of net operating losses and depreciation expense on low-income housing tax credit interests placed in service since the first quarter of 1996. The associated tax credits on such projects are reported as a reduction of income tax expense as noted below. Other operating expenses increased $\$ 845,000$ primarily due to a $\$ 600,000$ increase in loan related expenses and a $\$ 200,000$ increase in professional fees offset by lower FDIC insurance premium expenses of $\$ 405,000$. The Company achieved an efficiency ratio of $42.76 \%$ for the first quarter of 1997 as compared to $50.54 \%$ for the first quarter of 1996.

## INCOME TAXES

Income tax expense (benefit) amounted to $\$ 3.6$ million and $\$(1.0)$ million during the three months ended March 31, 1997 and 1996, respectively. The Company's income tax expense is reported net of tax credits of $\$ 3.6$ million and $\$ 1.8$ million for the first quarter of 1997 and 1996, respectively, resulting from investments in low-income housing tax credit interests. Exclusive of such amounts, the Company's effective tax rate amounted to $34.74 \%$ and $37.02 \%$ during the three months ended March 31, 1997 and 1996, respectively.

## ASSETS

At March 31, 1997 the Company had $\$ 2.65$ billion of total assets as compared to $\$ 2.48$ billion at December 31, 1996, a $7 \%$ increase. Ocwen acquired discount loans with a combined total unpaid principal balance of $\$ 442.9$ million during the first quarter of 1997 , as compared to $\$ 34.9$ million for the same period in 1996. Acquisitions and originations of loans to non-conforming borrowers, which are classified available for sale, amounted to $\$ 64.5$ million of unpaid principal balance during the first quarter of 1997 as compared to \$70.2 million during the first quarter of 1996.

The Bank had total assets of $\$ 2.57$ billion and $\$ 2.40$ billion at March 31, 1997 and December 31, 1996, respectively.

CAPITAL
Stockholders' equity increased 11\% during the first quarter of 1997 from $\$ 203.6$ million at December 31, 1996 to $\$ 225.2$ million at March 31, 1997. At March 31, 1997 stockholders' equity included $\$ 6.6$ million of net unrealized gains on securities available for sale, net of related deferred taxes of $\$ 3.8$ million compared with $\$ 3.5$ million of net unrealized gains at December 31, 1996, net of related deferred taxes of $\$ 2.0$ million.

The Bank had total stockholders' equity of $\$ 249.9$ and $\$ 228.2$ at March 31, 1997 and December 31, 1996, respectively.

The Bank's core and tangible capital ratios were $9.48 \%$ and its total risk-based capital ratio was $13.22 \%$ at March 31, 1997.

Attached are the financial summary, the average balance and rate analysis table and the interim consolidated financial statements which are unaudited.

OCWEN FINANCIAL CORPORATION
FINANCIAL SUMMARY
(Dollars in thousands, except share data)

|  | FIRST QUARTER |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 |  | 1996 |  | \% CHANGE |
| Operations data: |  |  |  |  |  |
| Interest Income. | \$ | 54,527 | \$ | 47,956 | 14\% |
| Interest expense. |  | 37,164 |  | 28,132 | 32 |
| Net interest income |  | 17,363 |  | 19,824 | (12) |
| Provision for loan losses |  | 9,742 |  | 9,407 | 4 |
| Net interest income after provision |  |  |  |  |  |
| Gain on sale of interest-earning assets, net. |  | 16,778 |  | 5,017 | 234 |
| Other non-interest income. |  | 4,573 |  | $(1,725)$ | 365 |
| Total non-interest income. |  | 21,351 |  | 3,292 | 549 |
| Non-interest expense. |  | 22,697 |  | 11,683 | 94 |
| Equity in earnings of investment in joint venture. |  | 14,372 |  | -- | -- |
| Income before income taxes. |  | 20,647 |  | 2,026 | 919 |
| Income tax expense (benefit) |  | 3,606 |  | $(1,003)$ | 460 |
| Net income. | \$ | 17,041 | \$ | 3,029 | 463 |
| Earnings per share. | \$ | 0.63 | \$ | 0.11 | 473 |
| Key Ratios: |  |  |  |  |  |
| Net interest spread. |  | 3.48\% |  | 5.30\% | (34)\% |
| Net interest margin. |  | 3.20 |  | 4.89 | (35) |
| Annualized Return on Average: |  |  |  |  |  |
| Assets (1). |  | 2.61 |  | 0.62 | 321 |
| Equity.. |  | 32.05 |  | 8.57 | 274 |
| Efficiency Ratio (2) |  | 42.76 |  | 50.54 | (15) |

(1) Includes the Company's pro rata share of average assets held by the joint venture.
(2) Before provision for loan losses and including equity in earnings of investment in joint venture.


OCWEN FINANCIAL CORPORATION
average balance / RATE ANALYSIS
(DOLLARS IN THOUSANDS)


|  | $\begin{gathered} \text { MARCH 31, } \\ 1997 \\ \text { (UNAUDITED) } \end{gathered}$ | $\begin{gathered} \text { DECEMBER 31, } \\ 1996 \\ \text { (AUDITED) } \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and amounts due from depository institutions. | \$ 8,966 | \$ 6,878 |
| Interest bearing deposits....... | 8,802 | 13,341 |
| Federal funds sold and repurchase agreements | 99,000 | 32,000 |
| Securities held for trading. | -- | 75,606 |
| Securities available for sale, at market value. | 348,066 | 354,005 |
| Loans available for sale, at lower of cost or market | 88,511 | 126,366 |
| Investment securities, net. | 11,201 | 8,901 |
| Loan portfolio, net | 422,232 | 402,582 |
| Discount loan portfolio, net | 1,280,972 | 1,060,953 |
| Principal, interest and dividends receivable. | 13,566 | 16,821 |
| Investments in low-income housing tax credit interests | 99,924 | 93,309 |
| Investment in joint ventures | 33,367 | 67,909 |
| Real estate owned, net | 99,658 | 103,704 |
| Investment in real estate | 44,940 | 41, 033 |
| Premises and equipment, net | 15,518 | 14,619 |
| Income taxes receivable. | 14,625 | 15,115 |
| Deferred tax asset | 3,253 | 5,860 |
| Other assets | 56,870 | 44,683 |
|  | \$2,649,471 | \$2,483,685 |
| Liabilities and Stockholders' EquityLiabilities: |  |  |
|  |  |  |
| Deposits. | \$2,106, 829 | \$1, 919, 742 |
| Advances from the Federal Home Loan Bank. | 399 | - 399 |
| Securities sold under agreements to repurchase. | 39,224 | 74,546 |
| Notes, debentures and other interest bearing obligations | 225,573 | 225,573 |
| Accrued expenses, payables and other liabilities. | 52,290 | 59,829 |
| Total liabilities | 2,424,315 | 2,280,089 |
| Stockholder's Equity: |  |  |
| Preferred stock, $\$ .01$ par value; 20,000,000 shares authorized; 0 shares issued and outstanding. | -- | -- |
| Common stock, $\$ .01$ par value; 200,000,000 shares authorized; $26,799,511$ and $26,744,170$ shares issued and outstanding at |  |  |
| March 31, 1997 and December 31, 1996, respectively......... | 268 | 267 |
| Additional paid-in capital............................ | 23,109 | 23,258 |
| Retained earnings... | 197,458 | 180,417 |
| Unrealized gain on securities available for sale, net of taxes | 6,648 | 3,486 |
| Notes receivable on exercise of common stock options........... | $(2,327)$ | $(3,832)$ |
| Total stockholders' equity. | 225,156 | 203,596 |
|  | \$2,649,471 | \$2,483,685 |
|  | -- | --------- |



